




Company profile



Delta Pharma Limited



“ Delta Pharma Limited is dedicated to enhance the image and performance of the organization by manufacturing pharmaceutical products of excellent quality, efficacy and safety, appropriate to their intended use. ”

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Quality Policy

The quality policy of **Delta Pharma Limited** is to prevent, mitigate and cure the human illness with quality pharmaceutical products at an affordable price.

Delta Pharma Limited is dedicated to enhance the image and performance of the company by manufacturing pharmaceutical products of excellent quality, efficacy and safety appropriate for their intended use.

The company aims to improve the processes, products and services continually to deliver with highest professional standards, thereby providing a competitive advantage to the customers and end-users. The company will ensure maximum customer satisfaction and quality improvement at all times.

The company will achieve this objective by procuring raw materials from highly reputed national & international suppliers, ensuring compliance with the guidelines of WHO Good Manufacturing Practices and the requirements of Drug Administration Authority. **Delta Pharma Limited** is also committed to use the latest equipment and advanced technologies in the production process; deliver the product within the shortest possible time, adhering to the requirements of **ISO 9001:2015** quality management system.

Delta Pharma Limited is also committed to enhance the knowledge and skill of the company personnel through providing adequate training as per individual training needs and extending effective services to the customers in a timely fashion and cost effective manner. In absence of specified requirements the company is guided by the best management practices and ensures that customer complaint and defects are reported, investigated and rectified promptly for customer delight.

For and on behalf of **Delta Pharma Limited**



Dr. Md. Zakir Hossain
Managing Director

Certification

Affirmation of "Quality in everything we do"



ISO CERTIFICATION

On 19 February 2021, Delta Pharma Limited has achieved the Certification of ISO 9001:2015 after meeting all the requirements of the standards of the quality management systems. Previously we have achieved ISO 9001:2008 in the year of 2010. This upgradation of ISO certification confirms the day-to-day improvement of the business standard of the Delta Pharma Limited.



GMP RENEWAL FROM FDA, PHILIPPINES AND COMPANY REGISTRATION CERTIFICATE FROM AFGHANISTAN

On 01 October 2021, Delta Pharma Limited has achieved the Renewal Certification of GMP Clearance from FDA, Philippines after meeting all the requirements of the standards of the quality management systems. On 03 July 2020, Delta Pharma Limited has achieved the Company Registration from Afghanistan.



Company Overview



Company Name :
Delta Pharma Limited



Company Registration No. :
C- 502/2172/233



Legal Status :
Presently, a public company (non-listed). The company was incorporated as private limited company on 17 June 1964 and re-launched under the present management in 2005 and subsequently converted to a public limited company on 14 December 2007.



Business Line :
Manufacturing and marketing of Pharmaceutical finished products local and abroad.



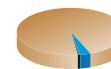
Authorized Share Capital :
BDT 1,000 Million



Paid-up Share Capital :
BDT 359.369 Million



Number of Shareholders :
1,336 (at the book closure date 29-30 November, 2021)



Number of Employees :
1703 as on 30 June 2021 (Permanent-1546, Casual-152 and Contractual - 05)

Strategic Views

However beautiful the strategy, you should occasionally look at the results

Incorporated in 1964, Delta Pharma re-launched its operation in 2005 under the new management, with its mission to ensure the access to affordable medicines for all. The company is driven by its vision to be one of the most admired company in the country.



Our Vision

Our vision is to reach a level of excellence in pharmaceuticals through a sustained effort to quality assurance and to achieve a global standard through the indoctrination of a culture of excellence.



Our Mission

Our mission is to benefit people and improve their quality of life through our quality products. As a generic company, our growth is closely knitted to the satisfaction of our customers. We like to ensure customers' satisfaction through providing quality medicine at affordable cost, launching new molecules & expediting export to all possible avenues. We are committed to achieve our goal through skilled, creative and motivated employees of the highest professional standard.



Our Values

We are devoted to ensure quality in all our endeavors and to maintain the highest ethical standards in our business practices.



Our Objective

Our objective is to conduct transparent business operation within the legal & social framework in order to attain the declared vision.



Our Quality Policy

The quality policy of Delta Pharma Limited is to prevent, mitigate and cure the human illness with quality pharmaceutical products at an affordable price.

Who We Are



Where there is a will, there is a way. Patients are our will.

Delta Pharma Limited is a leading pharmaceutical company in Bangladesh which always focus on improving patients' lives by identifying, developing and producing meaningful products which reflect our motto: Better Care...Better Cure....

As a part of our commitment to our patients, we are continuing to expand our product portfolio and research & development that can influence our identical expertise. We always remain devoted to the highest standards of quality, safety and integrity. Our dedication is based on respect for individuals, as well as the communities and the world where we live.

What We Do

We do nothing, but everything for our Patients

We are able to make a footprint in our health care sector with punctuality, sincerity, honesty, loyalty, dedication, ethical practice, positive attitude of our professionals. We strive to access to safe, effective and affordable medicines and related health care services to the people who need them. We believe that **Delta Pharma Limited** will be able to provide the best possible products in pharmaceuticals sectors with quality, diligence and transparency.

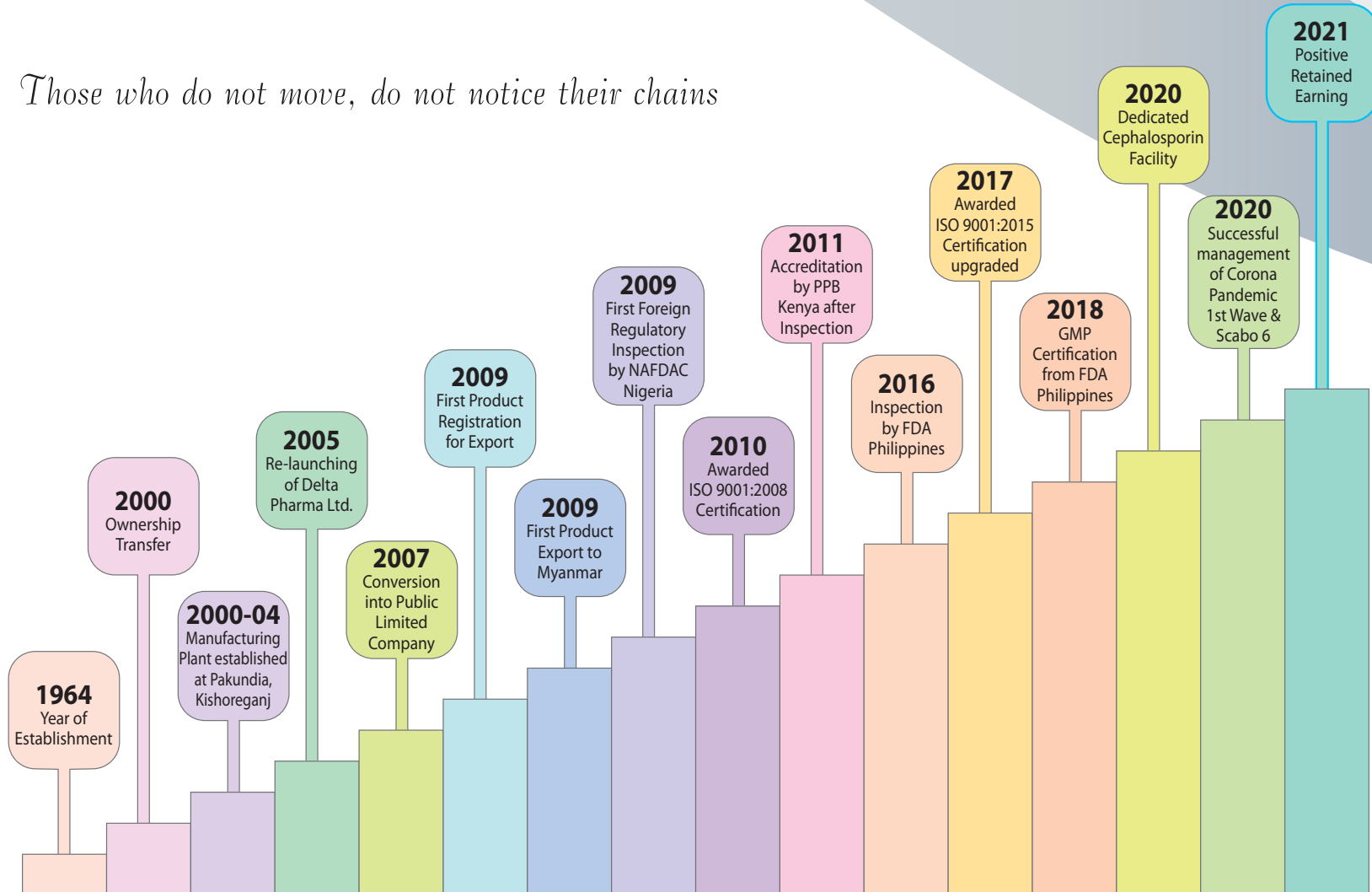


We are strongly represented in the market by a growing line of products, some of which are the **FIRST TIME** in Bangladesh. Our manufacturing plant is equipped with state-of-the art of technology, operated by qualified quality assurance and quality control personnel. For manufacturing our products, we procure high quality raw materials from reputed sources across the globe.

We do believe "QUALITY" is not confined in the production site, rather "QUALITY" is the result of collaboration with development, design, procurement, production, promotion, sales, after-sales service and other areas of business process. That is why we maintain "QUALITY" not only in the manufacturing site, but also in customer service. We always try to do, what customers expect from us.

Chronology of Progress

Those who do not move, do not notice their chains



Board of Directors



Mrs. Ferdousi Akhter
Chairman

Mrs. Ferdousi Akhter was born in 1st February, 1962 at Laxmipur. She Passed the S.S.C & H.S.C Examination under Dhaka Board. She completed her Graduation and Post-Graduation from Dhaka University. Her husband, Prof. Dr. Md. Shah Alam Talukder was the Head of the Department of Pediatric Surgery. After his retirement from the government job, he has joined as the Advisor, Medical Services and Head of the Department of Pediatric Surgery in the Japan East West Medical College and Hospital, Uttara, Dhaka. Mrs. Ferdousi Akhter is an entrepreneur and involved with the Delta Family from its inception. Currently she is the Chairman of the company. She is very vigilant at her job. She is very careful and committed to her professional life.



Professor Abdul Bayes Bhuiyan
Director

Professor Abdul Bayes Bhuiyan is a medical graduate (MBBS) and also obtains FCPS (Fellow of College of Physicians and Surgeons) on Obstetric & Gynecology. He served as Professor & Head of the Department of Gynae & Obs. in most of the government Medical Colleges of the country and retired in 1995. He is very hard working to and committed his profession. He has an excellent track record in his service life. Currently he is engaged with the social works for the well being of society at large. At present he is involved with some public and private limited companies. He has been diligently performing his duties as the Director of the organization all the time. He is a very religious person and also participates in different social works regularly.

Board of Directors



Mrs. Rifat Hossain
Director

Mrs. Rifat Hossain is an entrepreneur and involved with the Delta Family from its inception. Currently she is the Director of the Company. She is also the Director of some other Public Limited Companies. She has also served as the Chairman of the Company and contributed for the growth & expansion of Delta Pharma and its other associate Companies. Her husband, Prof. Dr. AZM Zahid Hossain is a renowned Urologist of the country and was the Head of Department of Urology, Dhaka Medical College. They have three daughters, who are Physician, Financial Management Graduate and University Graduate student. She is very vigilant at her job. She is utmost careful and committed to her professional life.



Prof. Dr. Abdul Hannan
Director

Prof. Dr. Abdul Hannan graduated in Medical Science in 1979 from Sylhet MAG Osmani Medical College under Chittagong University. He did post-graduation with FCPS in Pediatrics in 1987. He served in the government health Sector starting from the position of Assistant Surgeon to the level of Professor of Pediatrics from 1979 to September 2011. He worked in the field of teaching and training and research in Paediatrics. He received training from Bangladesh, India, Pakistan, Nepal and USA. He worked as an Executive Director of Institute of Child & Mother health, Dhaka and Director of Institute of Public Health. He was elected as the President of Bangladesh Pediatrics Association (BPA). He is blessed with a son, Masrur Hannan.

Board of Directors



Mrs. Nadira Begum
Director

Mrs. Nadira Begum has earned her BSS (Honors) and MSS degree in Sociology from Dhaka University. She started her career as a Research Officer for the Planning Commission of the Government of Bangladesh. From her very childhood, she had the dream of being an entrepreneur and in effort to make her dreams come true, she first initiated her own Printing and Publications business called 'Barnabinyash' and successfully published multiple books. In 1994, she started a Capital Market Consultancy business and established "SCL Securities Limited" along with a few others. SCL Securities Limited is currently among the best institutions in the capital market of Bangladesh. She had joined with Late Dr. Mohammad Omar Faruque as an Entrepreneur Director in establishing Delta Pharma. Since the beginning, she has been diligently performing her duties as the director of the organization. Her husband, M. Mahfuzur Rahman, is a successful Banker of Bangladesh Bank and a famous popular author of juvenile literature and travel stories books. He is a regular column writer in the National Daily Newspaper. Mr. Rahman is very much popular in his locality for social, educational and Philanthropic activities. Her daughters are also very much involved with social and cultural activities.



Golam Farook
Director

Golam Farook was born in Pabna district. He passed his SSC examination from Govt. S. M High school, Ishurdi and HSC from Ishurdi College. He completed his B. Com (Hon's) and M. Com under Management department from University of Dhaka. Mr. Farook has a high academic career and commendable experience in the field of Industry, trade, stock market as well as capital market. He acts as a Director and member of the Audit committee in several companies such as Magura Paper Mills Limited, Niloy Cement Limited, Delta Pharma Limited, Rupali Investment Limited, Heidelberg Cement Ltd., Paper Processing & Packaging Mills Ltd., Monospull Paper Mills Ltd. & Meghna Energy Ltd. He also involves himself with various other businesses and industrial establishments in Bangladesh. He is also a member of Uttara Club Limited Dhaka, Dhaka Boat Club and Dhanmondi Club, Dhaka. He is very careful and committed to his professional life.

Board of Directors



Mrs. Nazneen Akhter

Director

Mrs. Nazneen Akhter born in Noakhali district and passed, the SSC examination in 1982 from Govt. Biddamoyi Girls High School and HSC in 1984 and BSC examination in 1986 from Eden Mahila College, Dhaka. She completed her Post Graduation degree (Botany) in 1990 from Dhaka University and she earned B.ED degree from Khulna B.ED College. She has worked as the teacher for Dipshikha pre-cadet and high school, Dhaka. Her husband, Professor Dr. Rajibul Alam was the head of department of Medicine, Dhaka Medical College, Sir Salimullah Medical College and Mymensingh Medical College. After retirement he has joined in Anwar Khan Modern Medical College Hospital, Dhanmondi as Professor of Medicine & Rheumatology. She is also involved with some Mosques and Madrasa and social work. She is very careful and committed to her professional life.



Dr. Md. Zakir Hossain

Managing Director

Dr. Md. Zakir Hossain graduated from Mymensingh Medical College under the University of Dhaka. He has attained his Masters Degree in Public Health (MPH) from the Mahidol University, Thailand. Dr. Hossain has been conferred with Ph.D from the Cambridge University, UK. He has gained management and professional experience of around 17 years in the government Health Sector Bangladesh. He is a member of the Executive Committee of Bangladesh Aushad Shilpa Samity (Bangladesh Association of Pharmaceutical Industries-BAPI). His is leading the company distinctly ahead in this sector through his strong leadership and professional expertise. Apart from his responsibility of Delta Pharma Limited, he is also the Managing Director of Delta Limited and Delta API Limited, the subsidiary companies of the Delta Pharma Limited.

Statement of Performance by the Managing Director & CEO



Assalamu alaikum.

I would like to begin by extending my heartfelt gratitude to all the people who have continuously supported and aided in the development of Delta Pharma Limited.

Delta Pharma Limited is the dream product of all the prudent entrepreneurs who had once dreamt of an organization which is completely dedicated to the wellbeing of all the citizens locally and internationally. The organization which began as a small-scale factory is now a well reputed infrastructure in the entire nation. The reputation has been rightfully earned through the assortment of all the state-of-the-art equipment, well experienced personnel who have been thoroughly trained by national and international experts alike. We strive to stay up-to-date with the ever-changing cGMP and related guidelines. This 'ahead of time' thinking has helped in maintaining the world class quality of our medicine.

Our only responsibility is the healthcare of the people. We do not only aim for better healthcare, but also made it a target that we can reach our product to the people in a cost-effective manner. Be mindful, cost-effective manner does not, in any way, hamper the quality of our medicine. The mindset of better cure at affordable price is instilled in every personnel's heart. We have utilized the latest and efficient technology and methodology which has enabled us to produce and distribute quality products to everyone in need.

COVID-19 has imposed a major setback to every individual in the world. The pandemic has effected every individual and organization alike. We have lost lives in such numbers that is

beyond our imagination. Our mournful respect to all the families who have lost their loved ones to the vicious COVID-19.

The pandemic did manage to startle us in the beginning, but it only made us stronger. It taught us ways to reach people in unconventional ways. It taught us to care more for each other in the times of great peril. In order to help people in maintaining their faith in humanity we have continued to supply medicine to all parts of the nation. We have made it our goal to let everyone know that Delta Pharma Limited is still and will always be with the people in any crisis. We have worked towards supplying medicines related to COVID-19 and associated ailments (such as, Ivermectin, Baricitinib, Hydroxychloroquine, Fexofenadine, Azithromycin, Vitamin D₃, etc.).

When it comes to lending a hand to the needy, Delta Pharma Limited is always at the front foot. We have passionately contributed to various donations of medicines, sanitizers, PPE kits, masks, gloves, food items, etc.

Since the beginning of the pandemic, Delta Pharma Limited has operated obliging to the restrictions and guidelines set forth by the Government. The management has put extra efforts in making sure that all the employees are safe from the affects of COVID-19. The combined endeavor of the management and employees has kept the operation running smoothly. Due to lockdown the common people were unable to consult with the health professionals face-to-face. To mitigate this problem, our ingenious staff of Delta Pharma Limited came up with the idea of webinar with respected health professionals. The crucially informative webinars were posted on the social media platforms every week, to keep the general public aware of the ongoing situation and the remedies.

We have remained successful in meeting the requirements of our nation, which encouraged us to export our products worldwide. We had begun our exportation in 2009 and in just a decade our

facility has earned the accreditation from many Foreign regulatory authorities on the merit of our Quality Management System. At present we regularly export to 09 countries worldwide, which include Afghanistan, Cambodia, Guatemala, Kenya, Myanmar, Nigeria, Philippines, Sri Lanka and Sudan. We keep ourselves occupied with the thought of improving the quality of our product and service. The various accreditations are the badge of quality we so proudly adore.

Delta Pharma Limited is trying to extend its business in API market. With this view we have already formed a new subsidiary company named Delta API Ltd. in 2017. We are already seeing the success in the horizon with the help of propositions and recommendations of global experts.

The essence of Vision, Ethics, Responsibility, Teamwork, Devotion and Commitment is forever inoculated in the spirits of Delta Pharma Limited. And with these values we will continue achieving our goal of producing better medicine and reaching these medicines to everyone at affordable prices. We are confident that Delta Pharma Limited will have even brighter future in tomorrow's business arena all over the world.

This is our promise to all that as long as Delta Pharma Limited exists, people of every section of the society will have their right to consume better healthcare.

Allah Hafiz.



Dr. Md. Zakir Hossain

Executive Leaders of the House

A Leader knows the ways, shows the ways, goes the ways

The Executive Committee is the apex body at **Delta Pharma Limited** that oversees company's global functioning. This group deliberates on important company issues and steering it in the right direction. The committee ensures that all decisions are taken for the best interest of the organization. This forum brings different perspectives on a subject. Issues are discussed, analyzed and concluded by exchange of ideas that reflects the company's philosophy of participative management. It also facilitates the company's compliance with the best standards of Corporate Governance.

The Executive Management is led by the Managing Director who is appointed by the Board of Directors for a term of 5 years (renewable) with the approval of shareholders in the Annual General Meeting. The Executive Management is responsible for preparation of budget and annual business plans for every division and department and are held accountable for performance there for. The Executive Management is aided by committee(s)/sub-committee(s) to carry out its functions.



Dr. Md. Zakir Hossain
Managing Director

Dr. Mohammad Zakir Hossain is a member of Executive Committee of Bangladesh Aushad Shilpa Samity (Bangladesh Association of Pharmaceutical Industries). He is a medical graduate from Mymensingh Medical Collage under University of Dhaka. He also holds a Masters Degree in Public Health from Mahidol University, Thailand and Ph.D. from Cambridge University, UK. Before joining in Delta Pharma Limited, he has gained 18 years professional experience in the Govt. Health Sector of the country. His strong leadership and professional expertise is leading the company distinctly ahead in this sector. His is leading the company distinctly ahead in this sector through his strong leadership and professional expertise. Apart from his responsibility of Delta Pharma Limited, he is also the Managing Director of Delta Limited and Delta API Limited, the subsidiary company of the Delta Pharma Limited.



Md. Golam Rabbani

Executive Director, Plant

Mr. Golam Rabbani is a Pharmaceutical graduate from the University of Dhaka. He also holds a Masters in Pharmacy from University of Dhaka. He has a vast experience of more than 28 years in pharmaceutical Manufacturing in different companies of Bangladesh.



Ziaur Rahman

General Manager, Marketing

Mr. Ziaur Rahman is a Pharmaceutical graduate from the University of Dhaka. He also holds a Masters in Pharmacy from University of Dhaka. He also took MBA from BRAC University. He has a vast experience of local pharmaceuticals marketing of more than 20 years in different companies of Bangladesh.



Muhammad Abul Kashem

General Manager, International Business Operation

Muhammad Abul Kashem is an MSc in Applied Chemistry and Chemical Technology from University of Dhaka. He has a vast experience of over 24 years in pharmaceutical Marketing & Sales both in local and international market.



Arup Ratan Chowdhury

Assistant General Manager, Finance & Accounts

Mr. Arup Ratan Chowdhury has completed his B.Com (Hon's) from Bhairab Ganguly College, under Calcutta University. He has successfully completed a CA Course from Basu Banerjee Nath & Co, Chartered Accounts. Mr. Arup Ratan Chowdhury has an extensive experience of over 22 years in Finance and Accounts Department.



Mahnaj Azad

Company Secretary & Manager (Company Affairs & Shares)

Mahnaj Azad is a Graduate of English Literature and Culture from University of South Asia. She has also completed her MBA in Marketing from South East University. Mahnaj Azad is a valued member of Delta Pharma Limited since 2007. She has vast experience in Corporate Management and Market Research.

Our People

The quality of people's life is directly proportional to the commitment of excellence



Working at Delta Pharma Limited is like being a part of an extended family. Our culture, our communication channels and people centered management policies make us one of the best organizations to work. Our congenial work environment and open channel communication foster creativity, responsibility and a sense of ownership in every employee.

Our management personnel are experienced and skilled professionals with distinguished career records. Their clear vision to the company's target and dynamic leadership are shaping Delta Pharma into a company capable of coping with future challenges. The team spirit of the employees emanates essentially from their dedication and sincerity to the company's cause. Sharing knowledge, working together and harmonizing all tasks are some important aspects that Delta Pharma focuses on in regards to its employees, thus striving in earnest to establish a corporate culture within itself. As a part of our global standard strategy, we have given high priority on employees' up-to-date knowledge and development. The Human Resources Division of the company is engaged not only in recruiting the best people, but also regularly investing in the training and development to push their career ahead. Through our HR initiatives, we are continuously working to create an industry standard environment where goals and aspirations of the employees are intertwined with the company's success.

Our Products

The quality product means doing it right when no one is looking.

Delta Pharma Limited has a wide range of products of solid and liquid forms. The state-of-the-art manufacturing facility of **Delta Pharma Limited** is in compliance with internationally recognized standards of Good Manufacturing Practices (GMP) that ensures the products have the attributes of safety, purity, identity, quality and efficacy.



We are FIRST TIME in Bangladesh

| Brand Name | Generics |
|------------------|--------------------------------|
| Methotrax | <i>Methotrexate</i> |
| Pyrenol | <i>Paracetamol + Caffeine</i> |
| Demovo™ | <i>Naproxen + Esomeprazole</i> |
| Navafil | <i>Avanafil</i> |
| Scabo 6 | <i>Ivermectin</i> |
| Baricit | <i>Baricitinib</i> |

Manufacturing Facilities

Weaving dreams into reality

The manufacturing Plant of Delta Pharma is fully compliant with WHO cGMP guidelines and equipped with most modern facilities and equipment. Our Global quality standard can be quantified by the various international accreditations that we have acquired. We are continually striving to improve our capabilities to meet the requirements of the patients with satisfactory quality and price.

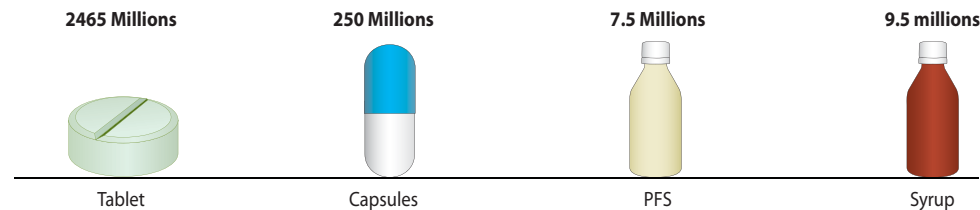
Delta Pharma adopt the best practices in all our plant operations to ensure the highest quality products. Every team is highly skilled and experienced in their respective fields.

Our quality management system ensures the consistency of high standard products.

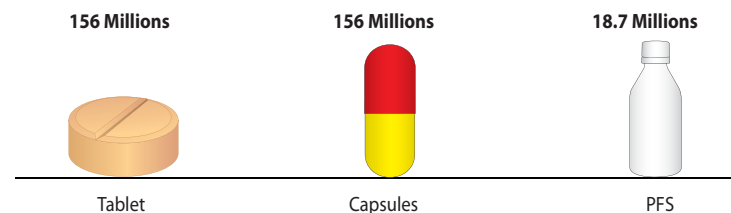
We are in the front-foot of any opportunity of social/charitable activities. Care and concern for the environment is the nucleus of every operation.

We successfully export to more than 9 countries including Philippines, Myanmar, Cambodia, Sri Lanka, Vietnam, Nigeria, Sudan, Afghanistan & others. At present the annual production capacity of our plant is around 50 million USD.

General Production Unit: Production capacity per year



Cephalosporin Unit: Production capacity per year



Quality Assurance Department

We have well established Quality Assurance Department in compliance with National and International regulatory requirements. The team members are highly qualified, professionally skilled and well-trained. The Quality Assurance is vigilant in controlling, ensuring and maintaining the consistent quality of products by following the guidelines of WHO, PIC/S and ISO 9001:2015.

The regular internal audit conducted by Quality Assurance Department on Process Validation & Qualification of machinery, equipment, utility systems (HVAC system, compressed air system, purified water system etc.) ensures consistent quality of our product and maintain our policy of continual improvement.

Quality Control Department

The Quality Control Department gives highest emphasis to ensure its product quality with a group of highly educated, well trained, dynamic and professionally competent personnel. Quality Control Department ensures the quality & safety products



existing/inspecting every aspect ranging from Raw Materials to Packaging. Quality Control Department has two appropriately decorated sections, one for General unit and another for the Cephalosporin unit. They have their own utilities (such as HVAC) and machineries (such as High Performance Liquid Chromatography (HPLC)) to ensure the highest quality & safety products.

Product Development Section

Delta Pharma Limited has set up the formulation and analytical labs with the advanced state-of-the-art pharmaceutical equipment and machinery for the development of innovative products. The team works with creativity, innovative thinking & ability to analyze and

develop effective formulations. Our products are being designed and developed by strictly adhering to the international guidelines (cGMP, PIC/s, ISO) for maintaining the quality. The formulation lab is designed with separate room for processing, compression, coating, capsuling and blister packaging.

Production Department

Delta Pharma Limited (DPL) is one of the leading and promising pharmaceutical company in Bangladesh, manufacturing optimum quality branded generic pharmaceutical finished products of different dosage forms covering broader therapeutic categories, which include antibiotics, anti-hypertensive, anti-ulcerants, cardiovascular, anti-diabetics, Lipid lowering agents & combinations, anti-psychotics, NSAIDs, DMARDs, Anxiolytic drugs, anti-pyretics, anti-spasmodic, laxatives, anti-histamines, anti-emetic, anti-asthmatics, anti PBH agents, anti-neuropathic pain agents, anti-impotence drugs, vitamins, minerals & supplements etc.



All the production units are equipped with modern & highly sophisticated machinery to enhance the production capacity. Modern HVAC system along with the Sandwich panel made partition walls & ceiling and the SLE (self-leveling epoxy) flooring in the total production facility as per the GMP requirement has made the plant a legendary facility in Bangladesh.

Engineering Department

Engineering Department of the company is involved with all aspects of our total manufacturing activities. The most important function of pharmaceutical engineering Department is to comply with the stringent requirements of Good Manufacturing Practice (GMP), which is focused on the design, development, operation and regular maintenance of integrated systems of production to obtain the high quality & economically competitive products.



This Department is decorated with qualified, professionally skilled and competent personnel who are well-versed with electrical, mechanical, refrigeration, air-conditioning & HVAC system, boiler and ETP system.

Warehouse Department

Warehouse plays an important role in a pharmaceutical industry. The warehouse building of Delta Pharma Limited protects the stored goods from the environmental influences. It has separate sections for the receipt, quarantine, sampling and dispensing of Raw, Packaging & Finished Goods. All these areas are strictly maintained under Closed-Circuit Surveillance. The status of materials and products are controlled by colored labels.

The Warehouse has the capability to store materials and products that require different temperatures from 2°C to 25°C. Entire warehouse is under remote sensor technology, which ensures the sensing of temperature accurately. The warehouse is totally covered by modern firefighting equipment.



Our Business Operation

Honesty is the first chapter in the book of business

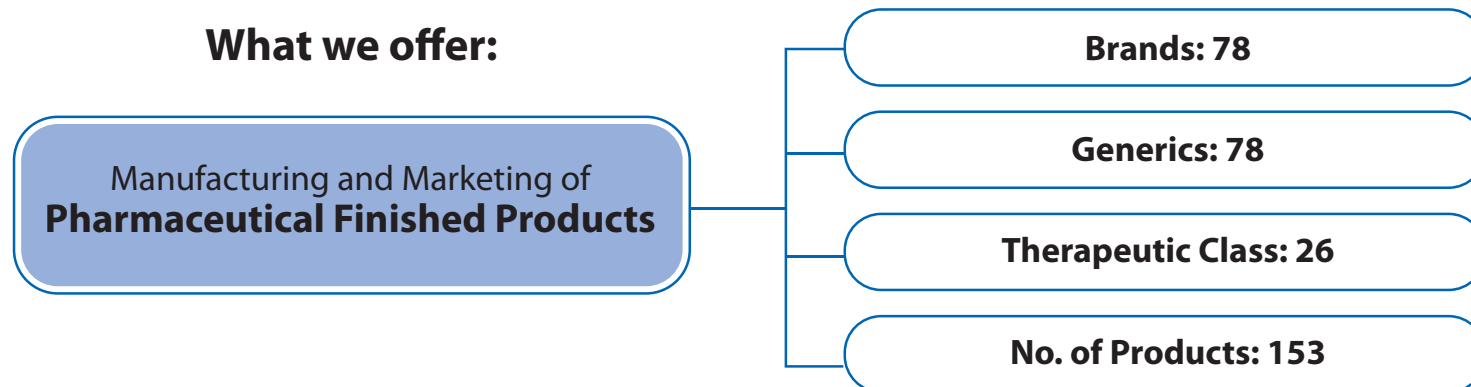
Local Market:

Our local market is the mainstream of our business. Step by Step **Delta Pharma Limited** touched its 17th business year successfully. Now we operate our local business with 118 products in different dosage forms including tablets, capsules, PFS and other liquids. From the very beginning till today, we have developed in different parameters including management and production systems as well as value sales and profitability of the company.

We have 1329 shareholders who are the potential doctors of Bangladesh and they are very much influential in the pharma market. We are absolutely focused on prescription that's why we are able to retain our sustainable growth. We are committed to our shareholders to make their dreams come true which is to make a witness in our people's health through quality products at an affordable price.

Our local market is driven by indoor marketing department which is called **Product Management Department (PMD)** through a group of dynamic, innovative, young and energetic people. Their innovation is also the pathway of our success. The main objective of this department is to establish a brand through innovative strategies and onwards to achieve company's vision, mission, goal and objectives. We have a dynamic sales team which consists of about 800 graduate people. They are the major contributors of our local business.

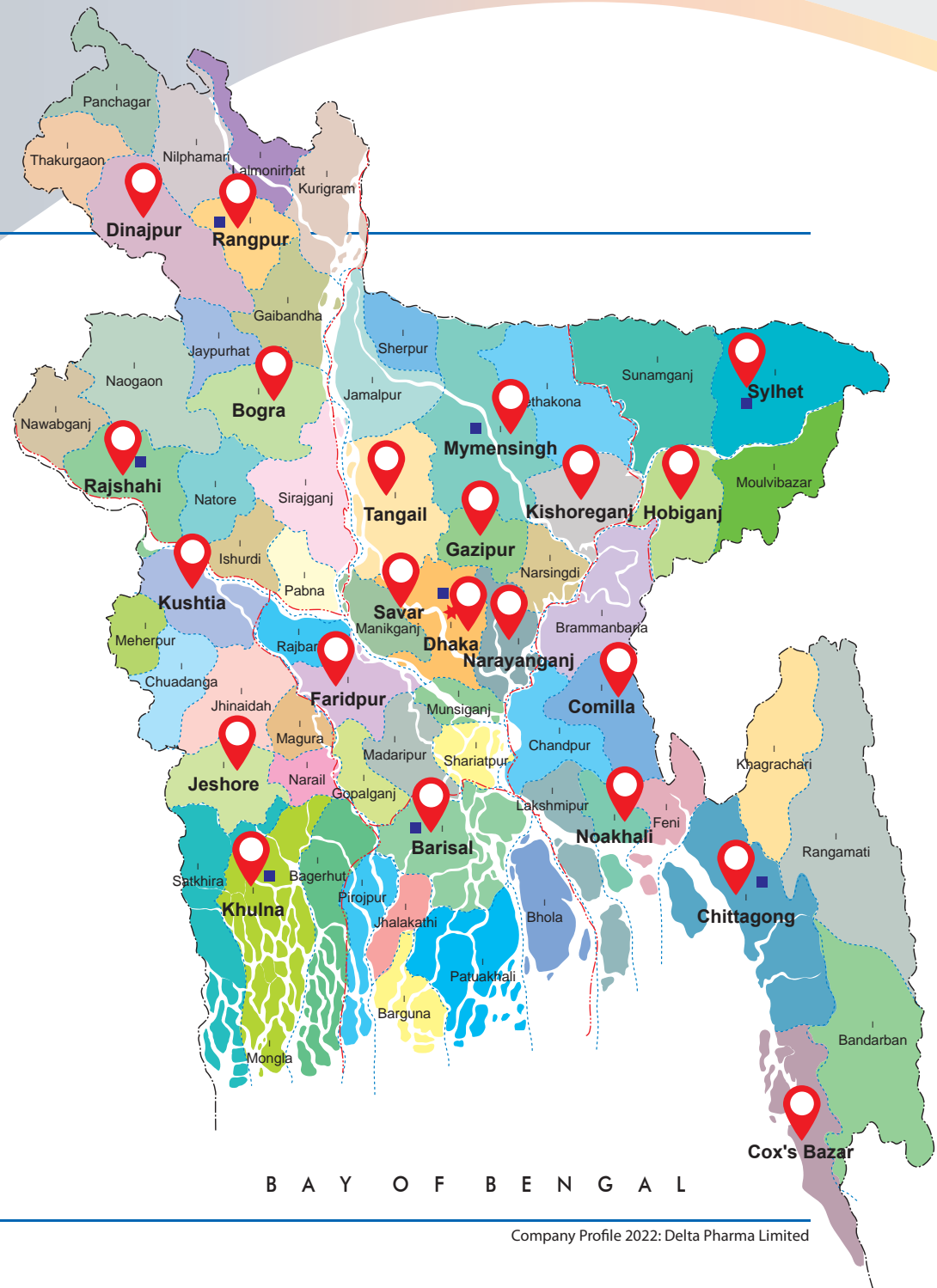
What we offer:



Distribution Channel:

Delta Pharma Limited has its own distribution system which is very dependable and well connected to deliver stocks to each and every chemist in all regions. It has a central Warehouse and 22 (twenty two) Depots to ensure delivery even at the remote periphery within very short time of receipt of orders and these are controlled by the Logistics Management Wings. There are about 250 employees working in the distribution channel to deliver the products from the Plant premises to the customers' shop across the urban and rural areas. Primarily the products are taken into Central warehouse from the finished goods store of plant and then distributed to the regional distribution offices as per requirements. We have sufficient number of delivery vans including freezer vans to ensure smooth delivery of all categories of product in time to the customers' end.

The regional distribution offices outside the Dhaka city are situated in Narayanganj, Comilla, Noakhali, Chittagong, Sylhet, Mymensingh, Tangail, Faridpur, Jessore, Khulna, Barisal, Bogra, Rangpur, Rajshahi, Dinajpur, Kushtia, Savar, Kishoreganj, Hobiganj & Cox's Bazar.



Global Footprints



15
Countries

85
Generics

215
Brands



International Business Operation

There's no locality on the web- every market is a global market

Aristocracy, prestige and glory are the part of Bangladesh pharmaceuticals market, especially the Pharma export. This industry plays a key role in our emerging economy. Bangladesh had started its pharmaceutical export in 1987. Now it is going to be a giant tree and expected to be one billion USD by 2025. Pharmaceutical industry is now one of the largest capital-intensive white-collar sectors in the country and has grown tremendously over the past three decades. Bangladesh has been enjoying comparative advantages in the sector due to favorable WTO legal regime, TRIPS, as well as adequate supply of skilled and cheap manpower.

Pharmaceutical exports from Bangladesh rose to USD 135.80 million in 2019-20 from USD 67.45 million in 2012. Significantly, exports marked a rise of 19% even during Covid-inflicted 2020-21. On the other hand, the value of domestic medicine market rose to over Taka 3 billion in 2020 from Taka 1 billion in 2012. About 80% of the produced drugs are generic, while 20% are patented. The success of the pharmaceutical industry confirms that Bangladesh has utilized TRIPS flexibilities very effectively. The industry meets 98% of the local demands at a very affordable price. Besides, Bangladesh exports pharmaceutical products to more than 150 countries, including many LDCs that have no production capacities of pharmaceuticals. Bangladesh Pharmaceutical industry, thus, significantly contributes to local as well as global public health management with affordable and quality medicine.

We have started our export operation and exploration in April, 2007 formally by recruiting dedicated person for exploring export market. We got our first product registration in 2009 from FDA Myanmar and started formal export in mid of 2009.

We had started our journey in 2008 through the inspection of Nigerian Regulatory Body (NAFDAC) in our manufacturing site which had opened our eyes to "know how's" regarding international pharmaceutical export processes and practices. Their suggestions have helped us as a pathfinder to develop our manufacturing site, processes and practices.

Recently we have got the GMP certificate from FDA, Philippines which strengthened our export business. Now we have on regular business with 9 countries and with other 5/6 countries our registration process is ongoing. We have a strong desire to put our strong footing in Africa.

International Business Operation

We have...

- ▶ State-of-the-Art Manufacturing Facility, Compliant with WHO GMP for general products and Cephalosporin.
- ▶ FDA Philippines, DAV Vietnam, NAFDAC Nigeria, PPB Kenya & NMRA Sri Lanka Accredited.
- ▶ Ready CTD dossiers with BE study for application.
- ▶ ISO certified Quality Management System.
- ▶ Dedicated Cephalosporin Unit.

We offer...

- ▶ Quality product with affordable price.
- ▶ Open for Contract /Toll manufacturing.
- ▶ Development of Patent and Off-Patent Molecules for Global Market.
- ▶ Wide range of Nutritional Supplements (Vitamins & Minerals)



Sister Concerns of Delta Pharma Limited

Making money is an art, but good business is the best art

Delta Limited:

Our mission is to benefit the people of the country and improve their quality of life with our excellent services. We would like to ensure customer satisfaction by providing quality services at an affordable cost. Our mission is to establish academic institutions, training & research organization for developing qualified & skilled human resources in all possible avenues. We want to inculcate new & innovative ideas. We are committed to achieve our goal through skilled, creative and motivated employees with highest professional standard.

Under Delta Limited we have five hospitals including diagnostic centers which serve less fortunate people at affordable price. We use highly sophisticate instruments and most of our doctors are post-graduates and potential in their respective subjects.



Delta Health Care, Mymensingh Limited



Delta Health Care, Mirpur Limited



Delta Health Care, Jatrabari Limited



Delta Health Care, Chittagong Limited



Delta Health Care, Rampura Limited

Delta API Limited:

Delta Pharma has recently opened a new subsidiary company named Delta API Ltd. By opening of this company, Delta Pharma has been incorporated into manufacturing of APIs (Active Pharmaceutical Ingredients) for local and foreign markets. The company acquired plot of 3.27 acres for API Plant at API Industrial Park, BSCIC, Gazaria, Munsiganj.

Delta API Ltd. wants to build a multiproduct API manufacturing plant that can manufacture molecules which has good local market and also has export potential.



Delta CSR

Together we work for our nation

Delta Pharma Ltd. has achieved a lot of successes by this time through its business operation. At Delta Pharma, we do believe that the society has played a major role for the achievement of Delta Pharma. That is why Delta Pharma considers that CSR initiatives are an integral part of the operational strategy.

At Delta Pharma we consider our responsibility towards our stakeholders, society and environment. With our growth we are creating values in the society, especially in the healthcare sector of Bangladesh.

We think about the society during procurement of Raw materials, we think about the society during pricing of our products and even we think about the society during creating marketing strategies.

We served the Nation during and after COVID-19:

Local Covid-19 drugs handed to drug admin



Upon receiving the green signal from the Pharmaceuticals Association, Delta Pharma Limited yesterday handed over two different medicines to the Directorate General of Drug Administration (DGDA) for treating COVID-19 patients. The company handed over three

lakh hydroxychloroquine and 1.2 lakh azithromycin tablets to DGDA director general Maj. Gen. Md Mahbubur Rahman. "Coronavirus-infected patients can get this medicine through government hospitals. These medicines are not for sale in local pharmacies. They will be provided by the authorities concerned only," said Rahman.

Ref: The Independent, 24 March, 2020.

CSR Pricing:

Delta Pharma always considers the socio-economic condition of the general people of Bangladesh during pricing of the products. Keeping the product with the highest quality, we always keep the price of our product affordable. Not only that, to keep the price of the product affordable many times we do not hesitate to sacrifice our profit margin.

Empowering Women:

The main aspect of women empowerment is the equal rights of women in the working field. From the very beginning, Delta Pharma is contributing on women empowerment of the local society by opening working opportunities for women. Majority of the production workers are women who were unemployed before establishment of Delta Pharma and who are contributing to their families and to the society.

Support to the Rohingya victims:

Delta Pharma extended their its hand to the helpless Rohingya people by donating medicines and financial aid through different organizations. The employees of DPL also donated their one day basic salary to the Rohingya victims.

Medicine support to others:

We have also provided medicine in Hazz Camp, Eztema Camp and Flood affected areas through different organizations.

Our Product List

ANTIBIOTICS

AZO Azithromycin

500 mg Tablet, 200 mg/5 ml GFS (15 ml & 30 ml)

DFX Ciprofloxacin

500 mg Tablet, 250 mg/5 ml PFS (60 ml)

Ofex Cefixime

200 mg & 400 mg Capsule,
100 mg/5 ml PFS (50 ml), 200 mg/5 ml DS PFS (50 ml)

Olcin Levofloxacin

500 mg Tablet

Staxiclav Cefuroxime + Clavulanic Acid

250 mg + 62.5 mg & 500 mg + 125 mg Tablet

Staxim Cefuroxime

250 mg & 500 mg Tablet, 125 mg/5 ml PFS (70 ml)

Toraxim Cefpodoxime

20 mg/ml Paediatric Drops (15 ml), 40 mg/5 ml PFS (50 ml)

ANTI-ULCERANTS

Dexalax Dexlansoprazole

30 mg & 60 mg Capsule

iMAX Esomeprazole Magnesium Trihydrate

20 mg & 40 mg Capsule

Inhibita Omeprazole

20 mg & 40 mg Capsule

Pelican 20 Pantoprazole

20 mg Tablet

Rmax 20 Rabeprazole Sodium

20 mg Capsule

ANTI-DIABETICS

Empazin Empagliflozin

10 mg & 25 mg Tablet

Empazin M 500 Empagliflozin + Metformin Hydrochloride

5 mg + 500 mg Tablet

Linatin Linagliptin

5 mg Tablet

Linatin M Linagliptin + Metformin Hydrochloride

2.5 mg + 500 mg, 2.5 mg + 850 mg & 2.5 mg + 1000 mg Tablet

Obid Metformin Hydrochloride

500 mg & 850 mg Tablet

Sitalia M 500 Sitagliptin + Metformin Hydrochloride

50 mg + 500 mg Tablet

Sitalia M 500 XR Sitagliptin + Metformin Hydrochloride

50 mg + 500 mg Tablet

Xido Gliclazide

80 mg Tablet

NSAIDs

Demovo™ Naproxen + Esomeprazole

375/500 mg + 20 mg Tablet

Depyrin Paracetamol

500 mg Tablet

Eto Etoricoxib

60 mg, 90 mg & 120 mg Tablet

Ket Ketorolac Tromethamine

10 mg Tablet

Nasida SR Diclofenac Sodium

100 mg SR Capsule

Pyrenol Paracetamol + Caffeine

500 mg + 65 mg Tablet

Pyrenol XR Paracetamol

665 mg Tablet

Xtrafen Aceclofenac

100 mg Tablet

Xtrafen SR Aceclofenac

200 mg Tablet

DMARDs

Baricit Baricitinib

2 mg & 4 mg Tablet

Methotrax Methotrexate

2.5 mg & 10 mg Tablet

Reumaflex Hydroxychloroquine Sulfate

200 mg Tablet

Tofacit Tofacitinib

5 mg Tablet

Tofacit XR Tofacitinib

11 mg Tablet

Upacit XR Upadacitinib

15 mg Tablet

ANTI NEUROPATHIC PAIN AGENTS

Debion Vitamin B₁ + B₆ + B₁₂

100 mg + 200 mg + 200 mcg Tablet

Pregadel Pregabalin

50 mg & 75 mg Capsule

ANXIOLYTIC DRUGS

Freten Bromazepam

3 mg Tablet

Lonapam Clonazepam

0.5 mg, 1 mg & 2 mg Tablet

ANTI-HYPERTENSIVES

Anin 50 Losartan Potassium

50 mg Tablet

Anin 50 Plus Losartan Potassium + Hydrochlorothiazide

50 mg + 12.5 mg Tablet

Bpnol Plus Atenolol + Amlodipine

50 mg + 5 mg Tablet

Cildocal Cilnidipine

5 mg & 10 mg Tablet

Olmenor Olmesartan Medoxomil

20 mg & 40 mg Tablet

Olmenor Plus Olmesartan Medoxomil + Amlodipine

20 mg & 40 mg + 5 mg Tablet

LIPID LOWERING AGENTS & COMBINATION

ATV Atorvastatin

10 mg, 20 mg & 40 mg Tablet

ATV Plus Atorvastatin + Amlodipine

10 mg + 5 mg Tablet

RTV Rosuvastatin

5 mg, 10 mg & 20 mg Tablet

ANTI-HISTAMINES

Elargen Bilastine

20 mg Tablet

Delfex Fexofenadine Hydrochloride

120 mg & 180 mg Tablet and 30 mg/5 ml Suspension

CTZ Cetirizine Dihydrochloride

10 mg Tablet

Ebatrol Ebastine

10 mg Tablet & 5 mg/5 ml Syrup

Ketotif Ketotifen

1 mg Tablet

Sarinex Desloratadine

5 mg Tablet

MUSCLE RELAXANT

Liosal Baclofen

10 mg Tablet

ANTI-SPASMODICS

Evarin Mebeverine Hydrochloride

135 mg Tablet

Tino Tiemonium Methylsulphate

50 mg Tablet

VITAMINS, MINERALS & SUPPLEMENTS

Activit Gold 32 Vitamins + Minerals from Vit-A to Zinc
Tablet

Activit Silver High potency multivitamins-multiminerals
Tablet

Activit Z Vitamin B-complex + Zinc
100 ml & 200 ml Syrup

Activit ZI Vitamin B-complex + Zinc + Iron
100 ml Syrup

Boni D Calcium + Vitamin D₃
500 mg + 200 I.U. Tablet

Boni Gold Calcium Orotate
400 mg Tablet

Boni LG Calcium (Algae Source) + Vitamin D₃
500 mg + 200 I.U. Tablet

Boni M Calcium + Vitamin D₃ + Minerals
600 mg + 200 I.U. + Minerals Tablet

CNV Multivitamin with Cod liver oil
100 ml Syrup

Feona Z Iron + Folic acid + Vitamin B-complex + Vitamin C + Zinc
150 mg + 0.5 mg + Vitamin B-complex + 50 mg + 61 mg Capsule

Feona FZ Ferrous Ascorbate + Folic acid + Zinc
48 mg + 0.5 mg + 22.5 mg Tablet

Sun D Cholecalciferol
20,000 IU & 40,000 IU Capsule, 1000 IU Tablet

ANTI-ASTHMATICS

Aire Levosalbutamol
1 mg & 2 mg Tablet

Doxobid Doxofylline
200 mg & 400 mg Tablet

Montela Montelukast
4 mg (Chewable), 5 mg (Chewable) & 10 mg Tablet

LAXATIVE

Xylose Lactulose
3.35 gm/5 ml Oral Solution (100 ml)

ANTI-PLATELET

CLAS Clopidogrel + Aspirin
75 mg + 75 mg Tablet

Rivadel Rivaroxaban
2.5 mg & 10 mg Tablet

ANTI-PSYCHOTIC & ANTI-EPILEPTIC DRUGS

Pheno Phenobarbital
30 mg & 60 mg Tablet

Stela Trifluoperazine
1 mg & 5 mg Tablet

Stimo Flupentixol + Melitracen
0.5 mg + 10 mg Tablet

ANTI-SCABIETIC

Scabo Ivermectin
3 mg, 6 mg & 12 mg Tablet

COUGH SUPPRESSANT

Meera Butamirate Citrate
50 mg Tablet & 7.5 mg/5 ml Syrup (100 ml)

Dexodel Plus Dextromethorphan HBr + Phenylephrine HCl + Triprolidine HCl
20.00 mg + 10.00 mg + 2.5 mg/5 ml Syrup (100 ml)

ANTI-EMETICS

Degut Domperidone
10 mg Tablet

Seton 8 Ondansetron
8 mg Tablet

ANTI-PROTOZOAL

Nitax Nitazoxanide
500 mg Tablet

ANTI BPH AGENTS

Tamsin Tamsulosin Hydrochloride
0.4 mg Capsule

Tamsin D Tamsulosin Hydrochloride + Dutasteride
0.4 mg + 0.5 mg Capsule

ANTI FUNGAL AGENT

Dermafin Terbinafine
250 mg Tablet

Farlan Fluconazole
50 mg & 150 mg Tablet

ANTI GOUT AGENT

Febulas 40 Febuxostat
40 mg Tablet

SYSTEMIC ALKALISER

Urodel-K Potassium Citrate + Citric Acid Monohydrate
1500 mg + 250 mg/5 ml Oral Solution (200 ml)

MUCOLYTIC AGENT

Amsiv Ambroxol Hydrochloride
15 mg/5 ml Syrup (100 ml)

ANTI-IMPOTENCE DRUGS

Feel Tadalafil
5 mg, 10 mg & 20 mg Tablet

NIAGRA Sildenafil
50 mg & 100 mg Tablet

Plezer 30 Dapoxetine
30 mg Tablet